

# Fact Sheet

# **TSX: SIA**

\$1.7**B** Asset Value

~12,000 Dedicated Team Members

> 51 Years of Operation

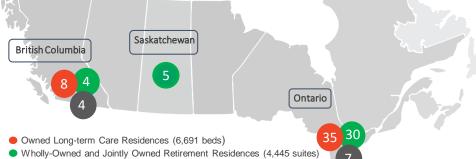
\$0.94 Annual Distribution/Share



As at March 31, 2023







Managed Residences (1,283 beds/suites)

March 31, 2023

Sienna Senior Living Inc. (TSX:SIA) is one of Canada's leading owners and operators of seniors' residences with 93 high quality assets in great locations.

#### Why Invest in Sienna

- Well established provider of essential services in a sector with compelling demographics and growing demand
- Diversified portfolio of government-funded long-term care communities and private-pay retirement residences
- Experienced leadership team focused on high quality care and resident-centered experience
- Solid financial position with investment grade credit rating, a large pool of unencumbered assets and robust liquidity
- Attractive dividend yield of ~8%

Our Purpose

Cultivating

Happiness in

Daily Life

# of Seniors over 85 to triple in Canada over next 25 years

> **Our Vision** Canada's Most Trusted and Most Loved Seniors' Living Provider

#### **Our Values**

Act Positively Be Accountable Create Community Demonstrate Caring

Tel. (905) 489-0258 investors@siennaliving.ca | siennaliving.ca

### **Senior Leadership**

Nitin Jain Director, President & CEO

David Hung Chief Financial Officer, EVP

Mark Lugowski Retirement Operations, EVP

Jennifer Anderson Long-Term Care Operations, EVP

Teresa Fritsch Chief Corporate Officer, EVP

Olga Giovanniello Chief Human Resources Officer, EVP

Adam Walsh General Counsel, SVP

Nancy Webb Public Affairs & Marketing, SVP

#### **Board of Directors**

Shelly Jamieson Chair

Paul Boniferro

Dr. Gina Cody

**Nitin Jain** 

**Brian Johnston** 

Paula Jourdain Coleman

**Stephen Sender** 



### **Financial Highlights**

Key Performance Indicators
\$thousands, except occupancy, share and ratio data
Occupancy – Long-term care (average)

Occupancy – Retirement same property (average)	
Total Adjusted Revenue	
Net operating income (NOI)	
Operating Funds from Operations (OFFO)	
Adjusted Funds from Operations (AFFO)	
OFFO per share	
AFFO per share	
Debt to gross book value (period end)	
Weighted average cost of debt (period end)	
Debt to adjusted EBITDA (period end)	

#### Sienna's Environmental, Social and Governance Initiatives



Sienna plays a leadership role in **developing new approaches to better serve Canadian seniors**, which is reflected in the Company's ESG practices.

Q1 2023

96.8%

88.2%

199,611

36,309

18,447

18,187

0.253

0.249

44.5%

3.6%

8.4

Q1 2022

93.8%

85.2%

174,282

32,138

16.134

16,447

0.239

0.243

41.5%

3.4%

8.7

For information on Sienna's **ESG initiatives**, including the **latest ESG Report**, or to provide feedback, please go to <u>https://www.siennaliving.ca/investors/esg</u>

#### **Significant Potential for Growth**

Generating **continued** occupancy growth in the Company's retirement segment

Addressing government funding shortfalls through catch-up funding Adding incremental NOI from acquisitions and new developments

Achieving substantial reduction in pandemic expenses and agency costs

# Sienna Senior Living

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